

Set	Items	Description
S1	80	AU=(GUPTA P? OR GUPTA, P?)
S2	11949	REVERSE()AUCTION? OR REVERSEAUCTION?
S3	6041	RESERVE()PRICE? OR RESERVEPRICE?
S4	11872530	BID? ? OR OFFER? ?
S5	14867312	(MORE OR HIGHER OR LESS? OR LOWER OR GREATER)()THAN
S6	1353116	S4(4N)(BIDDER? OR CONSUMER? OR CUSTOMER? OR USER? OR MEMBE- R? ? OR PEOPLE OR CLIENT? OR SUBSCRIBER? OR PARTICIPANT?)
S7	43	S2(S)S3
S8	230	S6(S)S3
S9	0	S1 AND S2
S10	66	(S8 OR S7) NOT PY>1999
S11	51	RD (unique items)

? show file

File 20:Dialog Global Reporter 1997-2003/Dec 16
(c) 2003 The Dialog Corp.

File 476:Financial Times Fulltext 1982-2003/Dec 16
(c) 2003 Financial Times Ltd

File 610:Business Wire 1999-2003/Dec 16
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File 613:PR Newswire 1999-2003/Dec 16
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File 624:McGraw-Hill Publications 1985-2003/Dec 15
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File 634:San Jose Mercury Jun 1985-2003/Dec 15
(c) 2003 San Jose Mercury News

File 810:Business Wire 1986-1999/Feb 28
(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30
(c) 1999 PR Newswire Association Inc

File 9:Business & Industry(R) Jul/1994-2003/Dec 15
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File 15:ABI/Inform(R) 1971-2003/Dec 16
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File 621:Gale Group New Prod.Annou.(R) 1985-2003/Dec 15
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File 636:Gale Group Newsletter DB(TM) 1987-2003/Dec 12
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File 625:American Banker Publications 1981-2003/Dec 16
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File 268:Banking Info Source 1981-2003/Dec W1
(c) 2003 ProQuest Info&Learning

File 626:Bond Buyer Full Text 1981-2003/Dec 16
(c) 2003 Bond Buyer

File 267:Finance & Banking Newsletters 2003/Dec 15
(c) 2003 The Dialog Corp.

11/3,K/1 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

08262826 (USE FORMAT 7 OR 9 FOR FULLTEXT)
A New Dimension in Online Real Estate Auctions
BUSINESS WIRE
November 16, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 518

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... value range of the sellers reserve price. Once bids are in the value range, all **bidders** who have **bid** on a particular property are emailed with a specific bidding ending date and time. This two step **bid** process permits **bidders** to place their final increased bids. The format creates a sense of urgency and is...

11/3,K/2 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.
07184632 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Interstate National Dealer Services, Inc. Subsidiary, UAUTOBID.com Inc., Launches the First Complete Internet Automobile Buying Site
BUSINESS WIRE
September 13, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 859

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... suggested retail price is displayed and the first bid that matches or exceeds the unpublished **reserve price** set by the dealer is the winner. In both instances the buyer is notified immediately...

11/3,K/3 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.
06836248 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Sellers Express Dissatisfaction over eBay's Policy Changes
Monua Janah
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (SAN JOSE MERCURY NEWS - CALIFORNIA)
August 21, 1999
JOURNAL CODE: KSJM LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 634

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the opening bid for a reserve auction must be at least 25 percent of the **reserve price**.
It was word of the \$1 fee that triggered most of the firestorm of protest...

11/3,K/4 (Item 4 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

06445853 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Telecom tangle: What should be done
Kirit Parikh
ECONOMIC TIMES OF INDIA
July 26, 1999
JOURNAL CODE: WETI LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1022

... rejected the highest bid in ten circles on the ground that they were below the **reserve price**, without having revealed the **reserve prices** upfront. Hence a second and a third round of auction followed in these circles.

11/3,K/5 (Item 5 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

05936465 (USE FORMAT 7 OR 9 FOR FULLTEXT)
AltaVista's Shopping.com Introduces the Ultra Satisfying Online Shopping Experience
BUSINESS WIRE
June 28, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1099

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... restrictions. Shopping.com, with specialized software from Moai Technologies, has created a unique environment for **customers** to **bid** on new and popular products from top consumer brands including Sony, Toshiba, Nintendo, Callaway, Fisher...

11/3,K/6 (Item 6 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

04945818 (USE FORMAT 7 OR 9 FOR FULLTEXT)
YouBidAuction.com, the Online Auction House that Gives as Good as it Gets
BUSINESS WIRE
April 13, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 389

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... sale as a lot), a personal page with progress reports on seller listings, and a **bid** history for each registered **user**. YouBidAuction.com also caters to law enforcement officers, and supports the responsible sale of firearms...

11/3,K/7 (Item 7 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

04290332 (USE FORMAT 7 OR 9 FOR FULLTEXT)

More Power To Powergen As It Heads East With Pounds 38m Deal And A Guarantee

ROBERT LINDSAY

BIRMINGHAM POST, p20

February 10, 1999

JOURNAL CODE: FBMP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 316

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... stations - Ferrybridge and Fiddler's Ferry - all of which are well in excess of the **reserve price** of pounds 900 million.

11/3,K/8 (Item 8 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2003 The Dialog Corp. All rts. reserv.

04238004 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PowerGen's pounds 1.5bn sale exceeds best hopes

INDEPENDENT

February 05, 1999

JOURNAL CODE: FIND LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 389

... stations - Ferrybridge and Fiddler's Ferry - all of which are well in excess of the **reserve price** of pounds 900m originally indicated by PowerGen.

11/3,K/9 (Item 9 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2003 The Dialog Corp. All rts. reserv.

03940760 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Tea Trading Corporation locks horns with commerce

SECTION TITLE: COURTS

Our Corporate Bureau

FINANCIAL EXPRESS

January 07, 1999

JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 415

... buying out TTCI, which was subsequently cancelled since all the quotations received were below the **reserve price**. Terai Tea moved the Calcutta high court in late December last year and obtained an...

11/3,K/10 (Item 10 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2003 The Dialog Corp. All rts. reserv.

03613603 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Delos Delivers First Integrated Internet And Television Live Auction Event

CANADA NEWSWIRE

December 01, 1998

JOURNAL CODE: WCNW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 463

...button and the auctioneer can communicate directly with the bidders and change bid increments and **reserve prices** while the lots are being auctioned.

11/3,K/11 (Item 11 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

03409369 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Jaiprakash Industries sale plans come unstuck
SECTION TITLE: CEMENT
Arijit De & Abhinaba Das
FINANCIAL EXPRESS
November 11, 1998
JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 567

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Jaiprakash promoters.
Analysts maintain that Jaiprakash's reserve price is far higher than what any **bidder** is likely to **offer**. The primary reason for this is the location of the plant, which makes the freight...

11/3,K/12 (Item 12 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.
02803594
MOAI Technologies Announces LiveExchange 2.1
PR NEWSWIRE
September 14, 1998
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1246

... the bidding continues at a pre-determined percentage of the item's current valuation. A **reserve price** enables the seller to set a threshold **reserve price** that must be met, protecting sellers from accepting bids that may be way below the such as current high **bid**, minimum **bid**, **bidder**'s last **bid**, **bid** increment, auction closing time, manufacturer's selected retail price, product description, shipping and warranty information...

11/3,K/13 (Item 13 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.
01943946 (USE FORMAT 7 OR 9 FOR FULLTEXT)
FairMarket Launches New Self-Serve Auctions
BUSINESS WIRE
June 16, 1998 15:18
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 592

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... below which the lot will not be sold, useful in situations where a low minimum **bid** price helps drive **bidder** activity.

FairMarket **offers** sellers a variety of "premier listing" options, such as top of category placement, bolding, home...

11/3,K/14 (Item 14 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

01723696 (USE FORMAT 7 OR 9 FOR FULLTEXT)
The World's Personal Trading Community Launches "My eBay!" to Customize the Online Auction Experience

BUSINESS WIRE

May 26, 1998 8:27

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 591

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... status at
current time, based on set reserve price; and -- Items I'm Bidding --
informs **user** of **bid** status and if **user** is
currently the highest bidder.
"With My eBay!, our community members now have an easy...

11/3,K/15 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2003 Financial Times Ltd. All rts. reserv.

0008066491 BOFIUEQABPFT

New Delhi revives sale of state companies

MARK NICHOLSON

Financial Times, P 6

Thursday, September 21, 1995

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 331

...in ONGC and MTNL, were likely to attract institutional interest, depending upon the government's **reserve price**, and that the whole offering might raise Rs10bn. Shares will be auctioned to the highest **bidders** with a minimum **bid** of Rs25,000, allocated on a sliding scale.

The government has offered small stakes in...

11/3,K/16 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2003 McGraw-Hill Co. Inc. All rts. reserv.

01051921

SHIPPERS TAKE AIM AT NATURAL IN LATEST COMPLAINT ABOUT AUCTION PROCESS

Inside FERC October 18, 1999; Pg 19; Vol. 243, No. 20

Journal Code: FERC ISSN: 0-163-948X

Section Heading: PIPELINES

Word Count: 713 *Full text available in Formats 5, 7 and 9*

TEXT:

...rate bids to offer maximum rates, according to the complaint. The effect

of establishing separate **reserve prices** for negotiated and recourse **bids** ``is to deny **bidders** their right to **bid** for capacity using a recourse rate.''

Ferc has ruled in other cases that in auctions...

11/3,K/17 (Item 2 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications
(c) 2003 McGraw-Hill Co. Inc. All rts. reserv.

01012760

ON GAS INITIATIVES, INDUSTRY SEGMENTS FIND LITTLE COMMON GROUND

Inside FERC April 26, 1999; Pg 1; Vol. 21, No. 9

Journal Code: FERC ISSN: 0-163-948X

Word Count: 4,384 *Full text available in Formats 5, 7 and 9*

TEXT:

... of more than a month would be subject to bidding; pipelines could not set a **reserve price** for daily auctions; there would be one round of closed bidding, with the winning **bidder** paying the actual price **bid** (rather than another party's market-clearing price); and all transactions would immediately be posted...

11/3,K/18 (Item 3 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications
(c) 2003 McGraw-Hill Co. Inc. All rts. reserv.

01005616

WITH CONDITIONS, FERC ACCEPTS NEW CAPACITY-AUCTION SCHEME FOR MRT

Inside FERC March 22, 1999; Pg 7; Vol. 242, No. 15

Journal Code: FERC ISSN: 0-163-948X

Section Heading: PIPELINE RATES

Word Count: 575 *Full text available in Formats 5, 7 and 9*

TEXT:

...highest bid, use of a tie-breaker for bids of equal value, posting of a **reserve price** and eventual disclosure of **bids** and **bidders**.

In making the call on the related elements of the auction scheme, the commission made...

11/3,K/19 (Item 4 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications
(c) 2003 McGraw-Hill Co. Inc. All rts. reserv.

00947371

WILLIAMS CENTRAL CAN USE A REVERSE AUCTION TO GET A HANDLE ON

Inside FERC June 8, 1998; Pg 13; Vol. 39, No. 25

Journal Code: FERC ISSN: 0-163-948X

Section Heading: PIPELINE RATES

Word Count: 413 *Full text available in Formats 5, 7 and 9*

TEXT:

...make all data available to the affiliate available to third parties.''

Otherwise, Ferc said the **reverse auction** procedure ``is an acceptable resolution of these three remaining contracts'' and should produce a value...

... on the contracts. If the contracts are sold at an auction price less

than the **reserve price** , Williams Central and its customers still will be better off than if the contracts are...

... producers' demands, the commission reasoned. Ferc reserved judgment on the procedures used to implement the **reverse auction** . ``Once the value of the fields is established and the potential cost to Williams is known, in principle Williams should be allowed to recover costs associated with the **reverse auction** until such time as final orders concerning the prudence and eligibility of the Colorado contracts...

11/3,K/20 (Item 1 from file: 634)
DIALOG(R)File 634:San Jose Mercury
(c) 2003 San Jose Mercury News. All rts. reserv.

10233113

**NEW FEE AT EBAY IGNITES SELLERS PROTEST: \$1 CHARGE FOR REQUIRING MINIMUM
BID ON AUCTIONS SPARKS FIRESTORM.**

San Jose Mercury News (SJ) - Saturday, August 21, 1999
By: MONUA JANAH, Mercury News Staff Writer
Edition: Morning Final Section: Business Page: 1C
Word Count: 644

... listing. The company, which receives a transaction fee from each successful auction, also announced to **members** Thursday that the opening **bid** for a reserve auction must be at least 25 percent of the **reserve price** .

It was word of the \$1 fee that triggered most of the firestorm of protest...

11/3,K/21 (Item 2 from file: 634)
DIALOG(R)File 634:San Jose Mercury
(c) 2003 San Jose Mercury News. All rts. reserv.

05083294

BRITISH TURN COOL TO THE TRENDY LLAMA

SAN JOSE MERCURY NEWS (SJ) - Thursday, October 12, 1989
By: Mercury News Wire Services
Edition: Stock Final Section: General News Page: 36D
Word Count: 59

TEXT:

... at the National Agriculture Center, one-third were sold, but the remainder were withdrawn because **bidders** did not **offer** the minimum **reserve price** , said Jonathan Wheeler, a spokesman for the center.

11/3,K/22 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0415193

LA018

INTERESTED BUYERS DRAWN TO RTC PREMIER COMMERCIAL PROPERTIES

DATE: November 7, 1991 14:31 EST WORD COUNT: 348

...successful -- and exciting -- sale," said J. Penny Larson, RTC National Auction Marketing Specialist.

A Published **Reserve Price** has been established for each property. The RTC has agreed to accept from registered **bidders** all final high **bids** equal to or greater than the Published Reserve for each property. However, the RTC reserves the right to accept or reject bids which are less than the Published **Reserve Price**.

Seller financing from the RTC is available for all qualified purchasers except with the Los...

11/3,K/23 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

2426958 Supplier Number: 02426958 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Wanted: Better Auctions

(OpenSite Technologies Inc claims 50% market share and 200 customers for auction software for Internet auctions; FreeMarkets OnLine was a pioneer online auction service)

Information Week, p 164

March 22, 1999

DOCUMENT TYPE: Journal ISSN: 8750-6874 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 652

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...ascending-price, auction has been the dominant type; in this model, the seller announces a **reserve price** or a low opening bid and buyers bid up the price until demand falls, with the winner paying the highest valuation. Another type, the traditional price-sealed **bid** auction-where **bidders** remain anonymous and the high bid wins-hasn't caught on. But a modified version...

11/3,K/24 (Item 2 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

2145338 Supplier Number: 02145338 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Packaged Apps Give Auctioneers Rich New Options

(Forrester Research projects online auctions will handle volume of \$52.6 bil by 2002, compared with \$2.9 bil annually today)

InternetWeek, p 14

May 25, 1998

DOCUMENT TYPE: Journal ISSN: 0746-8121 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 595

ABSTRACT:

...can handle 250% more transactions per minute than earlier versions without additional hardware. OpenSite enables **bidders** to place multiple **bids** for multiple items from a single page. LiveExchange features a Java client for real-time...

...OpenSite added missives that tell a bidder whether they've been outbid or topped a **reserve price** for automated sale. Web installation features in both systems also allow administrators to distribute creation...

...adoption of corporate auction systems. For starters, trading groups typically require the ability to authenticate **bidders** and track whether a **bid** has been tampered with en route-technologies that are just coming live today via digital...

11/3,K/25 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

2017752 Supplier Number: 02017752 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Nextel Bids Big, Wins Big In Mobile Radio Auction
(Nextel Communications Inc took the lion's share, and then some, in the recently concluded Specialized Mobile Radio (SMR) auctions conducted by the Federal Communications Commission (FCC))

Newsbytes News Network, p N/A
December 11, 1997
DOCUMENT TYPE: Journal ISSN: 0983-1592 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 842

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...in the 1997 Balanced Budget Act requesting that the FCC set minimum opening bids or **reserve prices** on the licenses to be auctioned, this SMR auction marked the first FCC auction in which the Wireless Telecommunications Bureau set minimum bids for a large number of licenses. **Bidders** accepted the minimum **bid** for each license, FCC spokesperson Audrey Spivack said. Also new to this auction was a...

11/3,K/26 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

1358833 Supplier Number: 01358833
TELECOM - INVITING CONTROVERSY
(Indian government's decision to reopen bidding for cellular services licenses raises doubts in the industry because of prices)

India Today, p 132
December 15, 1995
DOCUMENT TYPE: Journal ISSN: 0537-0922 (India)
LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:

...Himachal Futuristic Communications Ltd (HFCL) has raised more doubts. The telecom industry feels that the **reserve prices** fixed by the Department of Telecommunication's Tender Evaluation Committee (TEC) are very high. The government wants the **bidder** to match HFCL's **bids** for these five circles. TEC has taken into account the cost of lines, projections for future demand and the earnings from each circle. The government has reduced its **reserve price** by 25 percent and 10 percent for C grade and B grade circles respectively. The...

11/3,K/27 (Item 5 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

1290101 Supplier Number: 01290101 (USE FORMAT 7 OR 9 FOR FULLTEXT)
New Delhi revives sale of state companies
(Indian government may raise up to Rs10bn with privatization of 2.5% of Oil and Natural Gas Corp, 5% stake in Mahanagar Telephone Nigam, 5% stake in Oil India and 10% stake in Container Corp of India)
Financial Times London Edition, p 6
September 21, 1995
DOCUMENT TYPE: Business Newspaper ISSN: 0307-1766 (United Kingdom)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 331

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...in ONGC and MTNL, were likely to attract institutional interest, depending upon the government's **reserve price**, and that the whole offering might raise Rs10bn. Shares will be auctioned to the highest **bidders** with a minimum **bid** of Rs25,000, allocated on a sliding scale.

The government has offered small stakes in...

11/3,K/28 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

01842166 04-93157
Wanted: Better auctions
Busch, Jason
Informationweek n726 PP: 164 Mar 22, 1999
ISSN: 8750-6874 JRNL CODE: IWK
WORD COUNT: 578

...TEXT: ascending-price, auction has been the dominant type; in this model, the seller announces a **reserve price** or a low opening bid and buyers bid up the price until demand falls, with the winner paying the highest valuation. Another type, the traditional price-sealed **bid** auction-where **bidders** remain anonymous and the high bid wins-hasn't caught on. But a modified version...

11/3,K/29 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

01121536 97-70930
Russian oil: An inside job
Anonymous
Economist v337n7941 PP: 68-74; UK 100-104 Nov 18, 1995
ISSN: 0013-0613 JRNL CODE: ECT
WORD COUNT: 816

...TEXT: 45% stake is being offered as part of the shares-for-loans scheme, with a **reserve price** of \$150m; a further 33% is being offered for cash, with a **reserve price** of \$350m. **Bidders** must make **offers** for both stakes; they must also inject a further \$200m into Yukos, bringing the total...

11/3,K/30 (Item 3 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2003 ProQuest Info&Learning. All rts. reserv.

00907543 95-56935

Putting a gloss on Japan's bank debt

Wells, Christopher P; Thieme, Richard D

International Financial Law Review v13n8 PP: 43-46 Aug 1994

ISSN: 0262-6969 JRNL CODE: IFL

WORD COUNT: 2415

...TEXT: some return from the auction. The MOF's concept is to assure a bid at **reserve prices** placed on real estate by Japanese courts (at the suggestion of creditor financial institutions) in foreclosure sales for Japanese real estate assets. If, during the auction, **bidders** place higher **bids**, the highest **bidder** would win the auction; otherwise the real estate would be purchased by the ABB subsidiary...

11/3,K/31 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2003 ProQuest Info&Learning. All rts. reserv.

00727245 93-76466

On the Use of Auctions as a Disposition Strategy for RTC Real Estate Assets: A Policy Perspective

Vandell, Kerry D.; Riddiough, Timothy J.

Housing Policy Debate v3n1 PP: 117-141 1992

ISSN: 1051-1482 JRNL CODE: HPD

WORD COUNT: 8689

...TEXT: 1, is a function of the second highest bid, $b_{sub 2}$, because the higher **bidder** need only **bid** $b_{sub 2} + e$ (assuming $b_{sub 1} > b_{sub 2} + e$) to obtain the...

... on (among other things) the degree of the other bidders' risk aversion, the seller's **reserve price**, and the number of interested bidders. Sotheby's and Christie's, as well as most...

11/3,K/32 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2003 The Gale Group. All rts. reserv.

07002847 Supplier Number: 59175777 (USE FORMAT 7 FOR FULLTEXT)

Invasion of the Dot-Coms: E-Commerce Hits the Graphic

Arts. (Internet/Web/Online Service Information)

Dyson, Peter E.

The Seybold Report on Publishing Systems, pNA

Nov 29, 1999

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 12739

... English (ascending price) and Dutch (descending price) auctions. The seller can establish a minimum or **reserve price**, as with traditional auction sales, but the seller can also set a Buy Now price...

...that only a very eager buyer would offer it.) Likewise, a buyer can post a **reverse - auction** offer with a Sell Now price, hoping to find a

desperate seller.
The successful seller...

11/3,K/33 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

06062458 Supplier Number: 53504007 (USE FORMAT 7 FOR FULLTEXT)
Site Server, IIS Round Out Internet Offerings. (Company Business and Marketing)
Ploskina, Brian
ENT, v3, n1, p36(1)
Jan 6, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Professional
Word Count: 866

... the Auction Component, administrators can run live auctions on a Web site. Users can set **reserve prices**, minimum bids, start and end dates, bid increments and resolve **bid** conflicts with **user**-defined rules. Administrators can also notify auction participants of important news via DHTML, HTML, or...

11/3,K/34 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05374732 Supplier Number: 48173328 (USE FORMAT 7 FOR FULLTEXT)
*****Nextel Bids Big, Wins Big In Mobile Radio Auction 12/11/97**
Newsbytes, pN/A
Dec 11, 1997
Language: English Record Type: Fulltext
Document Type: Newswire; General Trade
Word Count: 866

... in the 1997 Balanced Budget Act requesting that the FCC set minimum opening bids or **reserve prices** on the licenses to be auctioned, this SMR auction marked the first FCC auction in which the Wireless Telecommunications Bureau set minimum bids for a large number of licenses. **Bidders** accepted the minimum **bid** for each license, FCC spokesperson Audrey Spivack said.

Also new to this auction was a...

11/3,K/35 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05053017 Supplier Number: 47417143 (USE FORMAT 7 FOR FULLTEXT)
LEGISLATORS REACT TO UNPREDICTABLE REVENUES FROM SPECTRUM AUCTIONS
PCS Week, v8, n22, pN/A
May 28, 1997
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 236

... the auctions raise less money than projected.
Sen. Bob Kerrey (D-Neb.), meanwhile, introduced the **Reserve Price**

Act, which would require the FCC to establish minimum bids for licenses being auctioned, and to keep the licenses if no **participant** matches the minimum **bid**. The FCC would "reassess the **reserve price**" in such a case and include the license in a future auction. Kerrey's bill...

11/3,K/36 (Item 5 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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03973298 Supplier Number: 45764581

Property auctions draw poor response reflecting present market sentiment

Straits Times, p48

Sept 2, 1995

Language: English Record Type: Abstract

Document Type: Magazine/Journal; Trade

ABSTRACT:

...3.02 mn (S\$ 539 per sq ft). The rest were withdrawn either because the **bids** were too low or **bidders** were not attracted to it. The Knight Frank Cheong Hock Chye & Baillieu auction on 31...

...per sq ft). The other 8 were withdrawn either because the bids were below the **reserve price** or there were no takers. ...

11/3,K/37 (Item 6 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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01158453 Supplier Number: 41318324

Packer named as bidder for Seven

Broadcast, p5

May 4, 1990

Language: English Record Type: Abstract

Document Type: Magazine/Journal; Trade

ABSTRACT:

...A\$250 mil bid from businessman K Packer. However, the bid is well below other **offers** from undisclosed **bidders** believed to be around A\$400 mil. The receivers of Qintex, which collapsed in 1989 owing A\$1 bil+, placed an A\$635 mil first **reserve price** on the network in 1/90. Qintex's bankers are not opposed to the sale...

11/3,K/38 (Item 1 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2003 The Gale Group. All rts. reserv.

12130630 SUPPLIER NUMBER: 59821377 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Remove the Ads, and Who Pays for Content? (Letter to the Editor)

Internet World, 5, 8, 8

March 1, 1999

DOCUMENT TYPE: Letter to the Editor

ISSN: 1097-8291

LANGUAGE:

English RECORD TYPE: Fulltext

WORD COUNT: 457 LINE COUNT: 00038

... in my article. Since that time, months ago, I've heard zip from them.

Inviting **customers** to **bid** into avoid, without knowing if they are

overbidding or without knowing competing bids or the seller's **reserve price** , and with no guarantee that the product being bid upon is actually available, is highly...

11/3,K/39 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2003 The Gale Group. All rts. reserv.

10172599 SUPPLIER NUMBER: 20423337 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Auctioning conservation contracts: a theoretical analysis and an application.

Latacz-Lohmann, Uwe; Hamsvoort, Carel Van der
American Journal of Agricultural Economics, v79, n2, p407(12)
May, 1997

ISSN: 0002-9092 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 7511 LINE COUNT: 00622

... center dot)) is a monotonically increasing, twice differentiable von Neumann-Morgenstern utility function. If the **bid** is rejected, the **bidder** 's utility is $U((\Pi).sub.0))$, the reservation utility. Assume further that the farmer...

...Beta), above which no bids will be accepted. This bid cap can be considered a **reserve price** , unknown to farmers in the bidding process. The farmer now will tender a bid b...

11/3,K/40 (Item 3 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2003 The Gale Group. All rts. reserv.

06511592 SUPPLIER NUMBER: 14535805 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Pakistan privatisation programme - an overview. (Special Section: Industrial Policy and Planning)

Masihuddin, M.

Economic Review, v24, n6, p55(5)

June, 1993

ISSN: 0531-8955 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 4390 LINE COUNT: 00341

... proper and more methodical manner which could have yielded even better results. While withholding the **reserve prices** from the prospective bidders and easing the terms of payment were positive moves which prompted...

...not have been the correct thing to do. Keeping it as a percentage of the **reserve price** , however, was not possible as the **reserve price** was decided to be withheld from **bidders** . In respect of spurious **bids** when the highest **bidder** failed to perform, the Commission overcame the problem by offering the unit to the second...

...this procedure down the line. In respect of a large cement plant, the fourth highest **bidder** matched the highest **bid** and completed the transaction. In future exercises, the earnest money has been fixed in relation...

...considered a vital element in any privatisation programme, was questioned on account of withholding the **reserve price** in the October 1991 exercise. Every effort was made nonetheless by the Commission and the

...

...The Cabinet Committee authorised the Commission to issue letters of intent only to those successful **bidders** which had given **bids** equal to or more than 90% of the **reserve price** for industrial units and 80% for roti plants and the list was released to the...

...to improve their bids to meet the criterion for winning bids, viz., 90% of the **reserve price** in case of industrial units and 80% for the roti plants, leaving no scope for...

11/3,K/41 (Item 4 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2003 The Gale Group. All rts. reserv.

05899949 SUPPLIER NUMBER: 12253823 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Auction suspension co-incides with report calling for intervention in electricity industry. (Nuclear Electric PLC suspends contract auction)
Petroleum Times, v12, n6, p2(1)
March 13, 1992
ISSN: 0261-3883 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 549 LINE COUNT: 00044

... of the contracts for differences potentially available for the competitive market in 1992/93. The **reserve price** which they set for their first auction was such that less than half of these contracts were sold. This was an important reason why **customers** experienced difficulty in obtaining **offers** of satisfactory contracts and for the high prices quoted in the market.

"I am disappointed...

11/3,K/42 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2003 The Gale Group. All rts. reserv.

05830336 SUPPLIER NUMBER: 12106309 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Property tax auction sales.
DeBoer, Larry; Conrad, James; McNamara, Kevin T.
Land Economics, v68, n1, p72(11)
Feb, 1992
ISSN: 0023-7639 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 6529 LINE COUNT: 00505

... a minimum bid equal to the delinquent taxes, penalties, and fees owed. This is the **reserve price**. Increasing the **reserve price** in an English auction increases the average selling price, but also increases the probability that...

...a single item for sale and two bidders who value the item differently. With no **reserve price**, bidding continues until the **bid price** just exceeds one **bidder**'s valuation of the item. That bidder drops out and the bidding stops. The selling...

...than both bidder's valuations. It then has no effect on the selling price. A **reserve price** is binding if the losing bidder drops out before the **reserve price** is reached. The winning bidder will then pay the **reserve price**, as long as it is less than his valuation of the item. Increasing the **reserve price** will raise the selling price until it

exceeds the winning bidder's valuation, after which...

11/3,K/43 (Item 1 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

(c) 2003 The Gale Group. All rts. reserv.

02359486 SUPPLIER NUMBER: 58326145 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Bandwidth brokers for better telecoms deals.

Computer Weekly, 6

Dec 2, 1999

ISSN: 0010-4787

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 325

LINE COUNT: 00028

... White said, in similar auctions for other services, it had been shown that the minimum "**reserve price**" was regularly beaten in the **reverse auctions**, with rivals beating the previous prices offered at the last minute.

He said, "Telecoms managers..."

11/3,K/44 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2003 The Gale Group. All rts. reserv.

04031720 Supplier Number: 53352140 (USE FORMAT 7 FOR FULLTEXT)

Regulatory roundup.

Gas Daily, pNA

Oct 9, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 534

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...go-round, Williams Gas Pipelines-Central, formerly Williams Natural Gas, wants to try a second "**reverse**" **auction** for its controversial three high-priced Colorado gas purchase contracts. The pipeline, which so far...

...the only bidder in this summer's auction, and even its bid was above the **reserve price** that the pipeline was willing to pay. In brief, the **reverse auction** refers to a process by which Williams reviews bids stating how much money the pipeline...

...of success wasn't for lack of trying, the pipeline made clear. "It publicized the **reverse auction** by issuing a press release and by posting a notice on its EBB," the pipeline...

11/3,K/45 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2003 The Gale Group. All rts. reserv.

04030921 Supplier Number: 53350688 (USE FORMAT 7 FOR FULLTEXT)

KCC finds fault in Williams reverse auction.

Gas Daily, pNA

July 1, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 375

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...t be "serious bids" from parties other than one of the pipeline's affiliates. The **reverse auction** process, which rarely has been used to settle gas supply realignment (GSR) cases from Order...

...has ruled Williams entered into imprudently, are for the life of the reserves. The minimum **reserve price** hadn't been set by Williams last week, but early projections had placed the figure...

11/3,K/46 (Item 3 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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04030892 Supplier Number: 53350659 (USE FORMAT 7 FOR FULLTEXT)

Williams prepares auction on Colo. contracts.

Gas Daily, pNA

June 22, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 844

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...Colo., advanced on two fronts last week as the pipeline revealed the terms of a "**reverse auction**" to seek buyers for the contracts and a FERC judge suggested related costs are ineligible...

...if there are exceptions filed. Thuston said the judge's ruling will not affect the **reverse auction** beginning next week. FERC OK'd the open season in a May 29 order, declaring...

...that would take assignment of the purchase contracts. Thuston made clear that the company's "**reserve price**" -- a threshold over which it will not agree to turn over the contracts -- has not...

...offer is about \$96 million, although sources noted that the figure was not a formal **offer**. Interested **bidders** should contact Sherry Nelson, director of business development at 918-573-4056, or Jim Harder...

11/3,K/47 (Item 4 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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04028761 Supplier Number: 53342587 (USE FORMAT 7 FOR FULLTEXT)

FERC staff issues report on use of auctions.

Gas Daily, pNA

Oct 12, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 483

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...auction for capacity contracts over a day, for which FERC has suggested pipelines may set **reserve prices**. There is, however, some insight into what the commission is considering. Apparently addressing fears that...

...noted, "In such a [daily] auction, releasing shippers could submit nominations establishing the minimum or **reserve price** (s) at which they would be willing to sell their capacity. Shippers would not be...

...repeated auctions be held? * How should multiple related items be sold or bought? * Who may **bid**? * Do some **bidders** get special treatment? * Should bidders have multiple opportunities to submit bids? * How should the price...

11/3,K/48 (Item 5 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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04028705 Supplier Number: 53342529 (USE FORMAT 7 FOR FULLTEXT)

Pipelines could put IT services on daily block.

Gas Daily, pNA

Oct 5, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 812

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...for more than one day and, as FERC contemplates, pipelines would be able to set **reserve prices**. Lander says the auction "should essentially be a two-day out (5)" process. "It should...

...interruptible transportation (7)," he said, noting pipelines would have to accept high bids without setting **reserve prices**. "We'd have people submit a rate they are willing to pay along with their...

...services that would tell them what the lowest winning price would likely be. This encourages **people** to **bid** what they think they need to for the capacity," he said. Lander addressed a variety...

11/3,K/49 (Item 6 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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02778780 Supplier Number: 45639153 (USE FORMAT 7 FOR FULLTEXT)

SOLD! ... TO THE LOWEST BIDDER

Computer Finance, v6, n2, pN/A

July, 1995

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 3283

... purchase, especially one that turns the auction process on its head?

In the newly launched **reverse auction** tendering system - unfortunately being referred to as RATS - tenders, say for the supply of 250...

...vetted suppliers will start high and spiral downwards. Providing the bids pass the purchaser's **reserve price**, the tender would normally be awarded to the lowest supplier.

As a concept, the basic...

11/3,K/50 (Item 7 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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02083736 Supplier Number: 43837536 (USE FORMAT 7 FOR FULLTEXT)

Northern seeks lowest bid in reverse auction

Gas Daily, v10, n93, pN/A

May 14, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 441

... must be lower than the previous bid made on a contract.

Here's how the **reverse auction** is set up: Prior to the start of the auction, Northern will set a **reserve price** for each contract determined by what it would have to pay to buy out, buy...

11/3,K/51 (Item 8 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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01768506 Supplier Number: 42937455 (USE FORMAT 7 FOR FULLTEXT)

Northeast Land Auctioned Off

Thrift Liquidation Alert, v4, n17, pN/A

April 27, 1992

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 180

... is negotiating with backup bidders for the seven, and is also talking with five winning **bidders** whose **offers** were below **reserve prices**.

Satisfied with the results, officials in Somerset are planning at least two more auctions this...